

WE:2003

**BUSINESS 361
BUSINESS LAW
SYLLABUS**

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CLASS: Monday & Wednesday 5:30 - 9:40 p.m.
February 24 - March 26, 2003

OFFICE HOURS: By Appointment

TEXTBOOK: Business Law Ethical, International, & E-Commerce Environment, Henry Cheeseman (4th Edition)

SUMMARY: Business Law 361 is an introductory course to law - its nature, development, flexibility, and growth. Particular emphasis will be on contract law - dealing with the offer, acceptance, reality of consent, consideration, capacity to contract, illegality, and the Statute of Frauds. This course also covers the Uniform Commercial Code, the Restatement Second of Contracts, the law of Agency, the Uniform Partnership Act, the Model Business Corporations Act, and the area of government regulations dealing with the interrelationships between business and the law.

COURSE OBJECTIVES AND STUDENT RESPONSIBILITIES:

Study methods of legal reasoning and statutory interpretation (ie. Uniform Commercial Code) and apply these laws to problems arising in the commercial world.

Understand the basic principles of common law that relate to commercial transactions and to learn how to apply these principles to commercial problems.

Increase your awareness of the basic principles of business law and to apply these principles to everyday business transactions in both your business and personal life.

COURSE COMPETENCIES: Upon satisfactory completion of this course, the student should be able to:

General: Recognize broad principles of law relating to contracts, the UCC, agency, partnership, corporations, and government regulations.

Specific: Explain the nature and types of contracts and identify the basic elements of valid contracts.

Discuss the various circumstances constituting the formation of sales contracts and indicate the legal remedies available for non-performance.

Describe what constitutes a negotiable instrument and be able to identify the rights and obligations of holders of negotiable instruments.

Demonstrate an understanding of the nature of agency and describe the basic duties, rights, and liabilities of agents, principals, and third parties.

Discuss the formation and characteristics of a corporation and the nature of capital stock and securities.

GRADES: There will be two examinations, one midterm and a final. The midterm shall count toward 35% of the final grade and the final shall account for 45% of the final grade.

In addition to the two examinations, writing assignments shall be assigned in class. These assignments shall account for 20% of the final grade. **All of the assignments must be completed and turned in on a timely basis to receive credit for this portion of the grade.**

The instructor reserves the right to issue a grade of "F" or to otherwise adjust the grade of any student who misses more than 20% of the scheduled class sessions. Please note that the academic dishonesty policy of Chaminade University will be strictly enforced in this class.

Make-up examinations will be given only at the option of the instructor. Immediate arrangements must be personally made by any student who misses an exam.